METHODICA CAPITAL

LOCAL CAPITAL FOR NORTHEAST OHIO AND WESTERN PA

Built in the Valley. Carried Forward by the People Who Know It Best.

Methodica Capital partners with the owners who built this region's best companies, and with the leaders ready to run them next. We bring the capital and a clear process to get a deal done. You bring the business.

Kinsman, OH
Where we live, work and raise our families

Every Deal
Includes our own family office capital

20+ Years
Investing, building and running businesses

OUR INVESTMENT CRITERIA

What We Look For.

Well-run, community-rooted companies in Northeast Ohio and Western PA, with an owner ready for what's next or a leader ready to step up.

OPERATING PROFIT (EBITDA)
$1.5M to $7M

REVENUE
$10M+

GEOGRAPHY	Active in Northeast Ohio, the Mahoning and Shenango Valleys, and Western Pennsylvania. Comfortable anywhere in the Midwest.
INDUSTRIES	Essential services, industrial services, value added distribution, packaging and light manufacturing
SITUATIONS	Retirement and succession, management buyouts, partner buyouts and recapitalizations
LEADERSHIP	A strong leader in place, or one ready to step up

- Mission-critical services or products with defensible niches
- Strong free cash flow and healthy margins
- Recurring or contracted revenue and a diverse customer base
- Room to professionalize and scale through systems, technology or acquisitions

HOW WE PARTNER

We Back People, Not Just Businesses.

01
Leader First
Every deal is built around a leader we believe in. Their answers become the plan.

02
You Run It. We Back It.
Management runs the business day to day. We work alongside you at the board level.

03
Patient, Flexible Capital
Our family office invests in every deal, alongside co-investors and lenders who back strong leaders.

04
The Work Starts After Closing
A written plan for the first 100 days, then help with hiring, systems, financing and add-ons.

WHO WE PARTNER WITH

Where Do You Fit?

Whether you own the business or help run it, the first conversation is just that, a conversation. Everything stays confidential.

FOR OWNERS

Do You Have to Sell 100%? No.

We shape each deal around what you want for yourself, your family and your people.

Full Sale
A transition that protects your employees and your name.

Sell Most, Keep a Piece
Take money off the table and share in what comes next.

Sell to Your Team
The people who helped you build it can own it.

Buy Out a Partner
A fair buyout that keeps the business steady.

FOR MANAGEMENT TEAMS

You Run the Business. You Should Have a Shot at Owning It.

We bring the equity capital and the process. You bring what no outside buyer can.

01 A confidential conversation

02 Respect the owner's timing

03 Build the plan together

04 Make a fair offer, with you named as the leader

05 Close and own a real piece of the company

Nothing you tell us goes back to your owner. We strive for win/win/win.

FOR ADVISORS

We Treat Your Clients the Way You Would.

Bankers, brokers, CPAs, wealth manager and attorneys: we work within your engagement and keep you in the loop.

What to Send Us
Succession and retirement, management buyouts, partner buyouts and processes that didn't close.

Same-Day Reply
If it isn't a fit, we'll tell you early, and why.

Confidential
Your client's information stays with us.

OUR MISSION

We Measure Success in Years, Not Quarters.

Patience
We want businesses to thrive for the long haul, just as you do.

Integrity
We listen first, because your story matters.

Action
When you're ready, we bring the capital, the process and the people.

FOUNDER

Trevor Harnett

Trevor grew up on a grain farm in Kinsman, Ohio, where his family has owned and operated businesses since 1944. He began his career trading at the Chicago Mercantile Exchange, later founded MarketDelta, a trading-technology firm that pioneered the Footprint® chart, then returned home to lead Harnett Investments, a single family office, and founded Methodica Capital.



LET'S GRAB COFFEE

Time in the next couple of weeks for coffee or lunch?

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Built on Process. Guided by Integrity.

PROUD MEMBER

Exit Planning Institute® Mahoning/Shenango Valley Chapter

YOUNGSTOWN WARREN REGIONAL CHAMBER

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