METHODICA CAPITAL™

Trevor Harnett
Founder & Managing Partner
trevor@methodicacapital.com
M: 312-371-6055 · O: 330-355-8492
methodicacapital.com

INDEPENDENT SPONSOR · LOWER-MIDDLE MARKET

Built on Process. Guided by Integrity.

Family-office backed. No fund clocks, no committee — just committed capital and a long horizon.

ABOUT METHODICA CAPITAL

Your Business Built this Valley. We're Here to Make Sure it Endures.

Methodica Capital is a deal-by-deal private equity firm based in Kinsman, Ohio. We acquire and invest in family-owned businesses across Northeast Ohio, the Mahoning & Shenango Valley, and Western Pennsylvania — keeping jobs in the Valley.

We look for companies much like the ones we grew up around — family-run, hard-working, community-rooted businesses that form the backbone of this region. A bulk of each deal's capital comes from our own family office, so we invest patiently and creatively, with flexible structures that align with your goals and honor the legacy you've built.

> Selling your business should be something you're **proud of**, not something you regret. Core to our process is listening to what you really want.

OUR APPROACH

Patience
We measure success in years, not quarters — no fund clocks, no artificial return timelines.

Integrity
We listen first. We close what we say we'll close. And we treat every seller with respect.

Action
Committed family-office capital means fast decisions — LOI typically within 30–45 days of first meeting.

FOUNDER

Trevor Harnett
FOUNDER & MANAGING PARTNER

Trevor grew up on a grain farm in a small Ohio town. He began his career trading at the Chicago Mercantile Exchange, later founded MarketDelta — a SaaS trading-technology firm that pioneered the Footprint® chart — then returned to Ohio to lead Harnett Investments, a single family office, and founded Methodica Capital. More than 20 years of investing, entrepreneurship, and ownership behind every partnership.

PROUD MEMBER

EPI Exit Planning Institute® Mahoning-Shenango Valley Chapter

YOUNGSTOWN WARREN REGIONAL CHAMBER

WHAT WE BUY

Investment Criteria.

Profitable, owner-operated businesses transitioning from founder or family ownership. No distressed situations.

EBITDA
$1.5M – $7M

REVENUE
$10M+

INDUSTRIES
Essential & industrial services; light or niche manufacturing

GEOGRAPHY
Northeast Ohio · Mahoning & Shenango Valley · Western PA

OWNERSHIP
Founder- or family-owned, seeking succession or partial liquidity

WHAT WE LOOK FOR

Mission-critical services or products, stable cash flows, healthy margins, and opportunities to professionalize and scale.

WHAT THIS MEANS FOR YOU

- **A buyer who won't gut the company.** Management stays intact; we roll up our sleeves alongside them.
- **A process that respects relationships.** We work alongside your CPAs, attorneys, and advisors — never around them.
- **Flexible terms built around your goals.** Full buyouts, recaps, earnouts, or seller notes — structured to honor your legacy.
- **A long horizon.** Family-office capital means no fund clocks — success measured in years, not quarters.

How We Work.

A straightforward process — we close what we say we'll close.

01 — LISTEN
An honest first conversation
We listen first. We want to understand the business, the family, and what "what's next" looks like for you.

02 — STRUCTURE
A deal built around your goals
Full buyouts, recaps, earnouts, seller notes — flexible structures that honor the legacy you've built.

03 — PARTNER
Patient capital, long horizon
Management stays intact. We work alongside your CPAs, attorneys, and advisors — never around them.